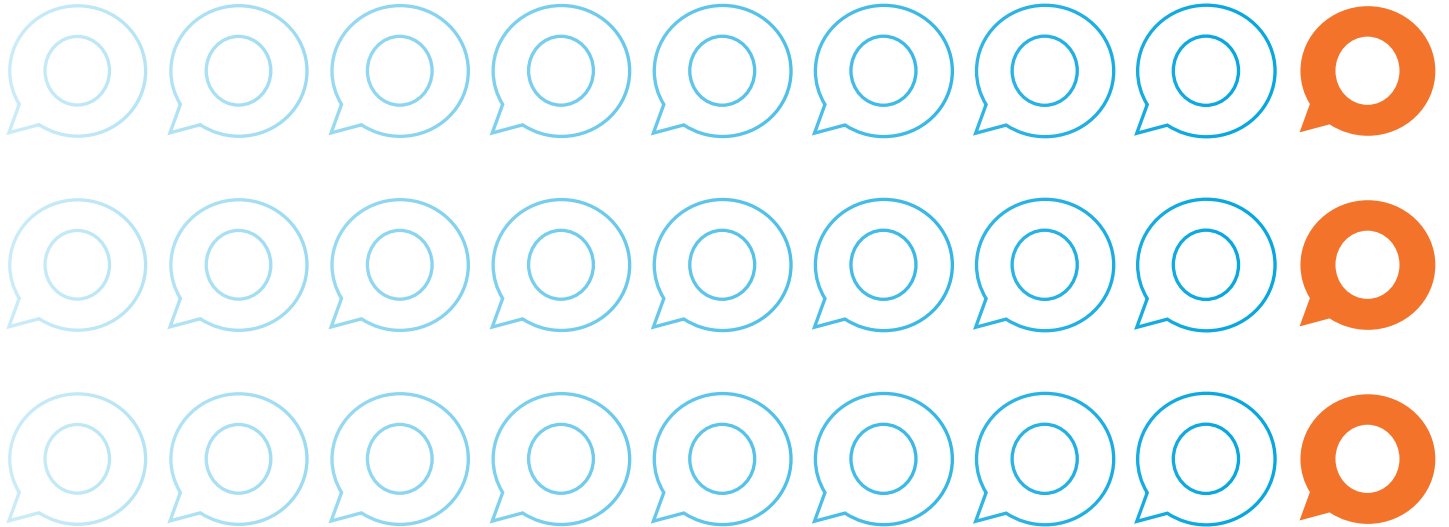


PAGABO

Simply better procurement



User Guide

Major Works Framework

Let's build it better

Getting construction projects off the ground can be challenging and time consuming.

At Pagabo, we aim to make it quicker, simpler and more effective.

Organisations right across the UK are taking advantage of our unique approach to procurement, from NHS Trusts and Local Authorities to private sector businesses.

Our Major Works Framework connects you to the right contractors for all large-scale construction projects over £5m. It's free to access, easy to use and fully compliant with all UK and EU procurement law.

This user guide provides all the information you need to get started, including which contractors are available within each region.



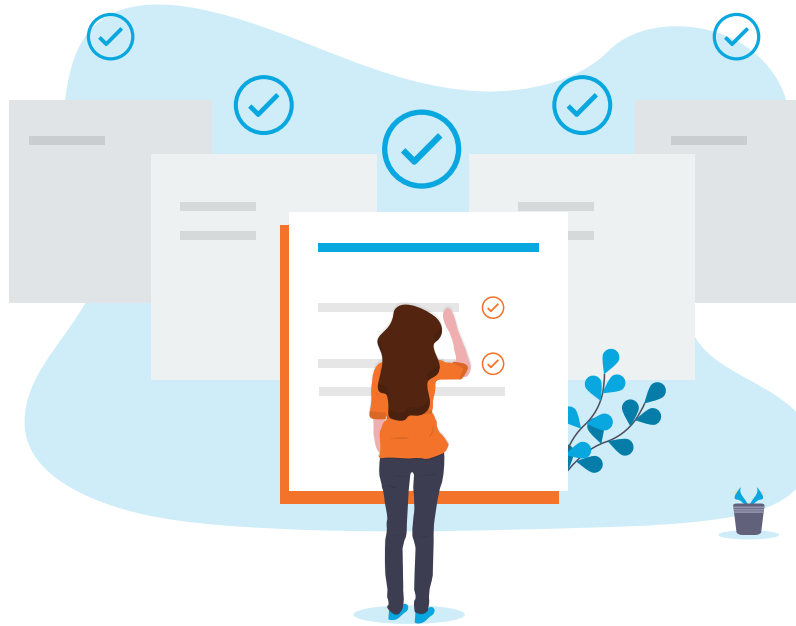
Major Works Framework

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Other frameworks available from Pagabo:

- Dynamic Purchasing System for Small Works
- Medium Works
- Refit and Refurbishment
- Professional Services
- Total Car Park Solutions
- ICT Solutions
- Furniture Solutions
- Regional Cleaning Services
- Catering Food Supplies

To find out more about any of our frameworks, please give us a call on 01482 975883.



Why choose a Pagabo framework?

We're a different kind of framework provider. With over 50 years' experience in procurement, we understand your challenges and work to deliver the most value possible from your projects.

3 reasons we're different:

- 1. We deliver:** We won't let you down when it comes to delivering the number of bids your project needs. Whether its 3, 4 or more – we work closely with the contractors to make sure it happens.
- 2. No project, no fee:** We don't believe in engagement fees. We share the risk in the early stages of the process by only charging fees once your project officially starts on site. We don't charge a fee on pre-construction service agreements.
- 3. Your contract, your way:** Our frameworks are compatible with any contract type, whether its NEC, JCT or your own organisations.



Some other key benefits of using Pagabo:



Simplicity

We take the complication out of procurement, so all our frameworks are free to access and easy to use.



Transparency

We don't hide costs. Our fees are fully transparent and charged as an agreed percentage of the overall project.



Flexibility

Whether it's a Direct Award or Further Competition, our frameworks support a range of procurement processes.



Support

We provide support and advice throughout your project, from project feasibility and advice through to completion.



Stability

We monitor the financial stability of our contractors to ensure they continue to be a safe pair of hands for your project.



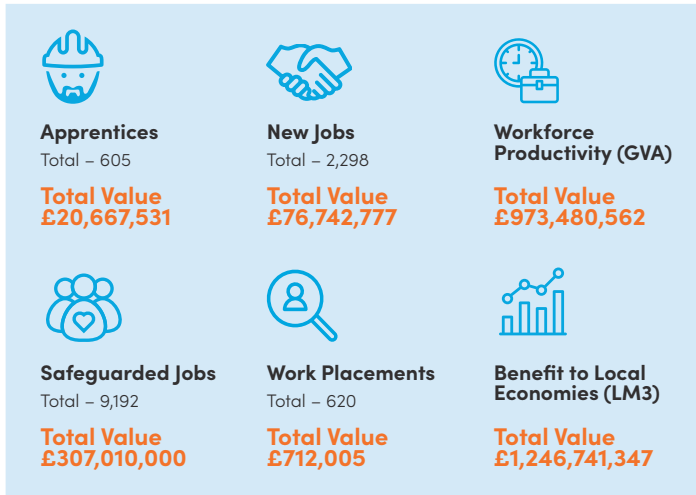
Value for Money

Each of our contractors has met rigorous selection criteria around quality of work and competitive pricing.








Delivering real social value

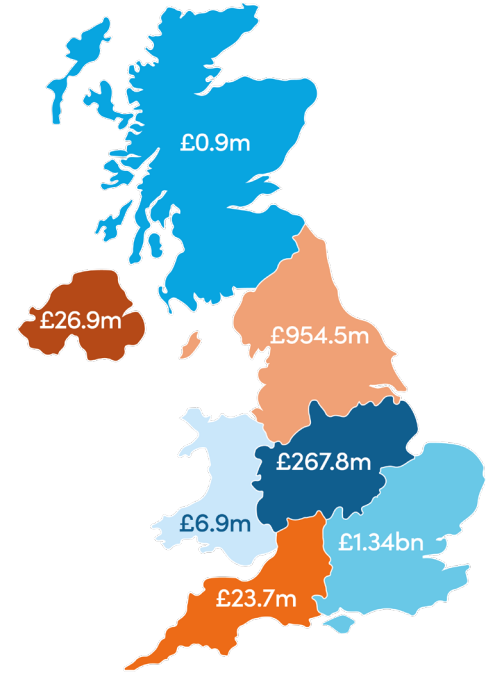
Driving real, meaningful social value is at the heart of what we do at Pagabo. Through our unique Social Value Calculator, we are able to calculate your social, economic and environmental impact and the financial value, in real monetary terms, of that impact. Pagabo adds value through our frameworks by supporting social value at the feasibility, business case development, planning, procurement, delivery and maintenance stages of your investments.

As of March 2020, our frameworks enabled £2.63 billion in social value.



Key

-  Scotland
-  The North
-  The Midlands
-  South West
-  Wales
-  South East
-  Northern Ireland



And, as part of our ongoing account management support, we can provide you with all the information and tools you need to report on the social value impact of your project.

To find out more about social value & view the latest figures please visit pagabo.co.uk/social-value

End-to-end support throughout the life of your contract

Our job doesn't stop when you have chosen a framework. We work closely with you throughout the life of the project, providing support and guidance to make sure that you get the most value from your contract.



The assistance we provide:

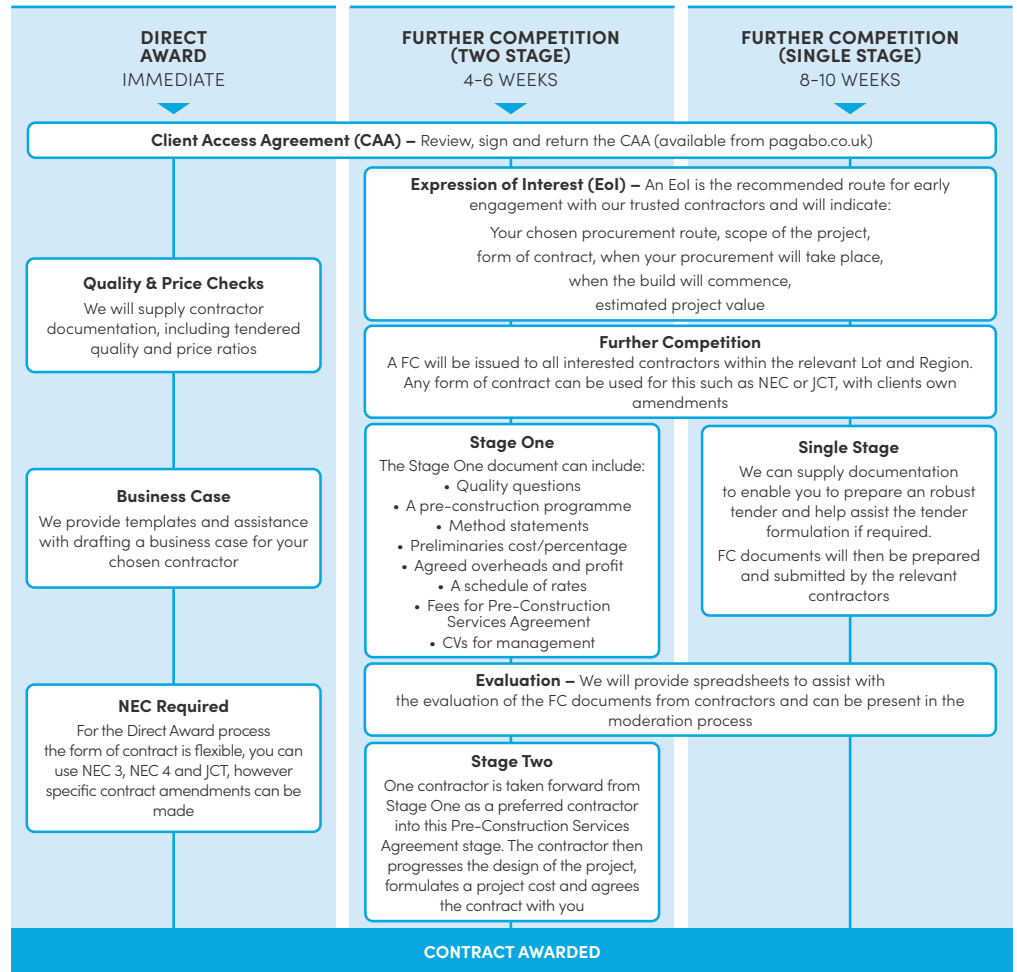
- ✓ Project Feasibility Assessment
- ✓ Procurement Advice
- ✓ Early Contractor Engagement
- ✓ Documentation Preparation
- ✓ Tender Process Management
- ✓ Tender Evaluation Facilitation
- ✓ Contractor On-Boarding
- ✓ Establishing Pre-Construction Services Agreement
- ✓ KPIs Management & Evaluation
- ✓ Contractor Relationship Management

Appointing your supplier

Whether it's a Direct Award or Further Competition (FC), our frameworks make appointing a supplier easier and more effective.

Throughout the process, we help co-ordinate the appointment on your behalf, liaising with you, the contracting authority and the contractors.

As part of our flexible approach, you can now award your form of contract through NEC 3, NEC 4 or JCT. This applies for all of our construction frameworks.



Major Works Framework | £5m+

OJEU Reference: 2019/S 175-425464

Make flagship building projects happen

Access the right contractors and get best value in the market for all large-scale construction projects with our Major Works Framework.

This fully OJEU compliant framework is the most competitive and flexible way to work with large national contractors, allowing you to Direct Award to one or perform a Further Competition with a selected few.

Suitable for projects from £5m upwards across the UK, the framework also provides the opportunity to access funding for your projects, which the Pagabo team are happy to assist with.



"Pagabo offered a flexible procurement route, providing competitive tenders from well-established framework partners, supported by early contractor engagement that was essential for this complex project. The Symphony Hall includes the extension and creation of a new entrance hall and foyer, performance, food and beverage facilities and corporate space in a challenging city centre. I was impressed by the speed of procurement with the winning contractor on board within 4 weeks"

Martin Rowe, Director, PMP Consultants Limited

Framework facts



Project Value
£5m+



Type
**Further Competition
or Direct Award**



Term
Until April 2026



Lots
3



Suppliers
27 nationally



Contracting Authority
**Cumbria,
Northumberland,
Tyne & Wear NHS
Foundation Trust**



Contractor Reserve List

A new feature of the Major Works Framework is the contractor reserve list.

There are up to three contractors appointed per lot, per region, that can only be used under certain conditions.

Reserve contractors can be used to Direct Award a project through the framework; but they can't bid for work under Further Competition conditions at any time. However, if your project doesn't receive the minimum number of bids through our core contractors, the core list will act as a safety net and will be allowed to bid.

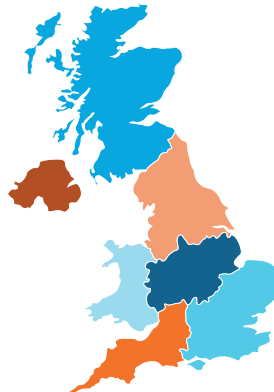
Reserve suppliers also work to the following rules on our Major Works framework:

- If a place on the framework lot becomes available due to a core supplier going into administration, a reserve will move into their spot.
- The next available reserve on the list will be temporarily used if a contractor is rested for a specified period of time.
- All positions on the reserve list will be used on a 'one off basis' by project if there has not been sufficient take up from contractors on a specific project, this request will be made by the Client Organisation or the Framework Managers.

Lots & Supplier Breakdown

Key

- Scotland
- Wales
- The North
- South East
- The Midlands
- Northern Ireland
- South West



Lot 1 – £5m to £15m

Lot 2 – £15m to £30m

Lot 3 – £30m+

Lot 1 **Core Suppliers** – Contracts from £5m to £15m

| Core Supplier | Scotland | North | Midlands | South West | Wales | South East | Northern Ireland |
|--|----------|-------|----------|------------|-------|------------|------------------|
| AMCM Group | | | | | | ✓ | |
| Ashe Construction | | | | | | ✓ | |
| ENGIE Regeneration | | | | | | | ✓ |
| FP McCann | | | | | | | ✓ |
| G F Tomlinson Building | | | ✓ | | | | |
| H & J Martin Construction | | | | | | | ✓ |
| Henry Brothers | ✓ | ✓ | ✓ | ✓ | | ✓ | ✓ |
| ISG Construction | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| John Graham Construction | ✓ | | | | | | ✓ |
| John Sisk & Son | | | | | | | ✓ |
| Kier Construction | ✓ | | | | ✓ | | |
| Morgan Sindall Construction and Infrastructure | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Sir Robert McAlpine | | ✓ | | | | | |
| Skanska Construction UK | | | ✓ | ✓ | | | |
| VINCI Construction UK | | | | ✓ | ✓ | | |
| Wildgoose Construction | | ✓ | | | | | |
| Willmott Dixon Construction | | ✓ | ✓ | ✓ | ✓ | ✓ | |

To find out more about the Major Works Framework, please give us a call on 01482 975883 or visit pagabo.co.uk

Lot 1 Reserve Suppliers – Contracts from £5m to £15m

| Reserve Supplier | Scotland | North | Midlands | South West | Wales | South East | Northern Ireland |
|------------------------------|----------|-------|----------|------------|-------|------------|------------------|
| Ashe Construction | | | ✓ | | | | |
| Conlon Construction | | ✓ | | | | | |
| ENGIE Regeneration | ✓ | | | | ✓ | | |
| Galliford Try Construction | | | | | ✓ | | |
| Interserve | ✓ | | | ✓ | ✓ | | |
| John Graham Construction | | ✓ | | | | | |
| Kier Construction | | | | ✓ | | | |
| Logan Construction | | | | | | ✓ | |
| Midas Construction | | | | ✓ | | | |
| Robertson Construction Group | ✓ | | | | | | |
| Skanska Construction UK | | | | | | ✓ | |
| VINCI Construction UK | | ✓ | ✓ | | | | |
| Wates Construction | | | | | | ✓ | |
| Wildgoose Construction | | | ✓ | | | | |

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Lot 2 Core Suppliers – Contracts from £15m to £30m

| Core Supplier | Scotland | North | Midlands | South West | Wales | South East | Northern Ireland |
|--|----------|-------|----------|------------|-------|------------|------------------|
| ENGIE Regeneration | | | | | | | ✓ |
| Farrans Construction | | | | | | | ✓ |
| Henry Brothers | | | | | | | ✓ |
| ISG Construction | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| John Graham Construction | ✓ | ✓ | | | | | ✓ |
| John Sisk & Son | | | | | | | ✓ |
| Kier Construction | ✓ | | | | | | |
| McLaughlin & Harvey | | | | | | | ✓ |
| Morgan Sindall Construction and Infrastructure | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Sir Robert McAlpine | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Skanska Construction UK | | | ✓ | ✓ | | ✓ | |
| VINCI Construction UK | | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Wates Construction | | | | | ✓ | | |
| Willmott Dixon Construction | | ✓ | ✓ | ✓ | ✓ | ✓ | |

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Lot 2 Reserve Suppliers – Contracts from £15m to £30m

| Reserve Supplier | Scotland | North | Midlands | South West | Wales | South East | Northern Ireland |
|---------------------------|----------|-------|----------|------------|-------|------------|------------------|
| BAM Construction | ✓ | ✓ | | ✓ | ✓ | | |
| ENGIE Regeneration | ✓ | | | | | | |
| FP McCann | | | | | | | ✓ |
| H & J Martin Construction | | | | | | | ✓ |
| Interserve | ✓ | | | | | | |
| John Graham Construction | | | ✓ | | | ✓ | |
| Kier Construction | | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Wates Construction | | ✓ | ✓ | ✓ | | ✓ | |

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Lot 3 Core Suppliers – Contracts from £30m+

| Core Supplier | Scotland | North | Midlands | South West | Wales | South East | Northern Ireland |
|--|----------|-------|----------|------------|-------|------------|------------------|
| ENGIE Regeneration | | | | | | | ✓ |
| Farrans Construction | | | | | | | ✓ |
| FP McCann | | | | | | | ✓ |
| ISG Construction | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| John Graham Construction | ✓ | ✓ | ✓ | | | ✓ | ✓ |
| John Sisk & Son | | | | | | | ✓ |
| Kier Construction | ✓ | | | | ✓ | | |
| McLaughlin & Harvey | | | | | | | ✓ |
| Morgan Sindall Construction and Infrastructure | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Sir Robert McAlpine | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Skanska Construction UK | | | | ✓ | | | |
| VINCI Construction UK | | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Willmott Dixon Construction | | ✓ | ✓ | ✓ | ✓ | ✓ | |

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Lot 3 Reserve Suppliers – Contracts from £30m+

| Reserve Supplier | Scotland | North | Midlands | South West | Wales | South East | Northern Ireland |
|-------------------------|----------|-------|----------|------------|-------|------------|------------------|
| BAM Construction | ✓ | | | ✓ | ✓ | | |
| ENGIE Regeneration | ✓ | | | | | | |
| Interserve | ✓ | | | | | | |
| Kier Construction | | ✓ | ✓ | ✓ | | ✓ | |
| Skanska Construction UK | | | ✓ | | | ✓ | |
| Wates Construction | | ✓ | ✓ | ✓ | ✓ | ✓ | |

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April 2020